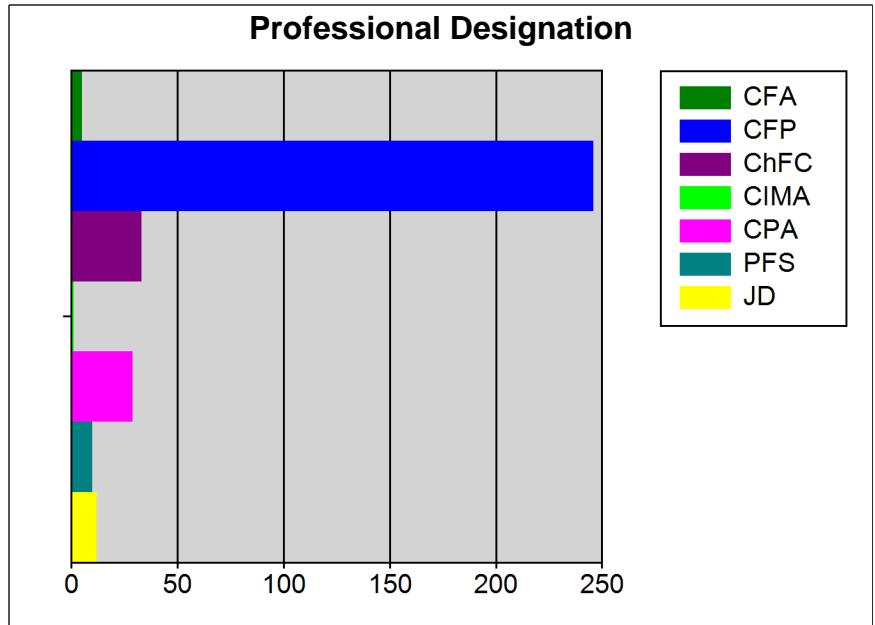
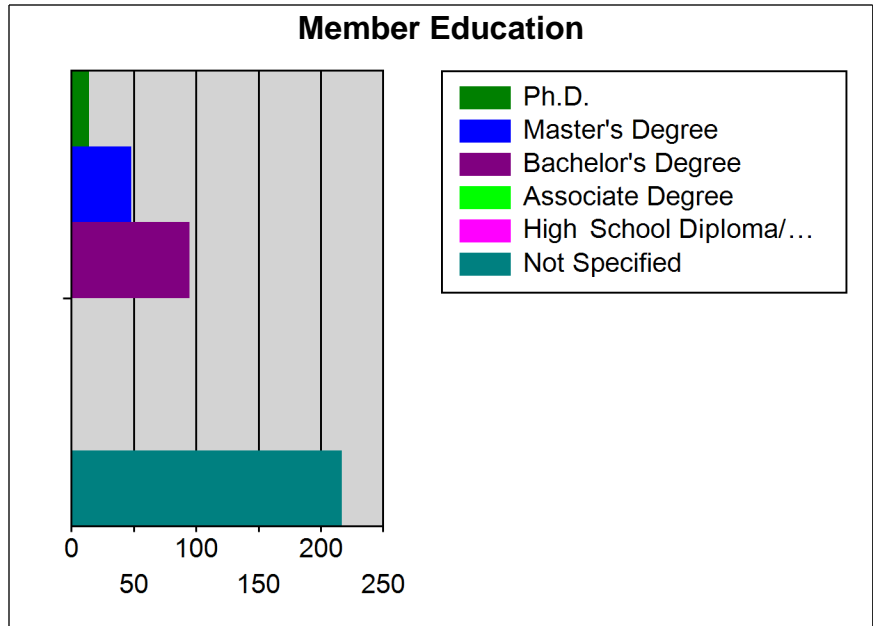


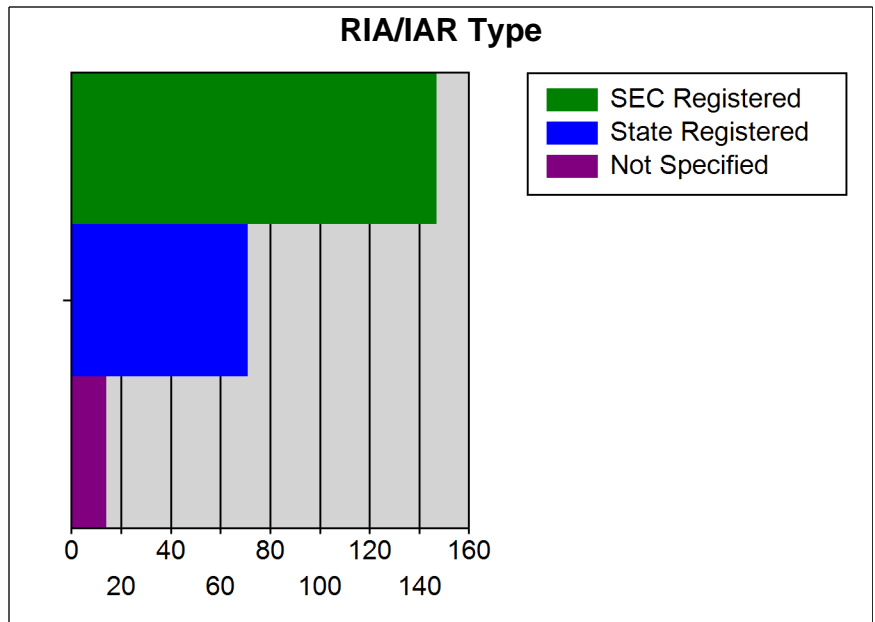
Professional Designation	Total	Percent
CFA	5	1%
CFP	246	65%
ChFC	33	9%
CIMA	1	0%
CPA	29	8%
PFS	10	3%
JD	12	3%



Member Education	Total	Percent
Ph.D.	14	4%
Master's Degree	48	13%
Bachelor's Degree	95	25%
Associate Degree	1	0%
High School Diploma/GED	1	0%
Not Specified	217	58%



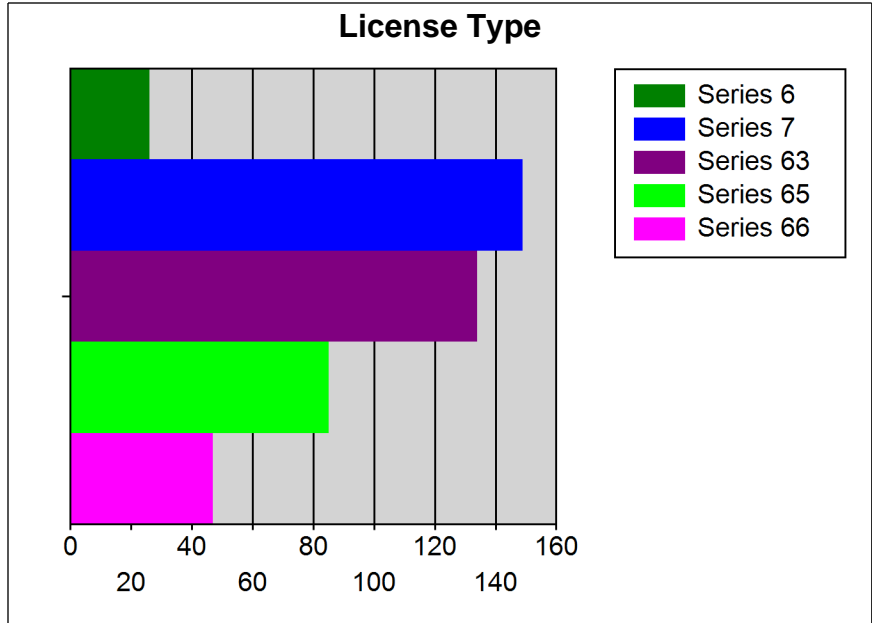
RIA/IAR Type	Total	Percent
SEC Registered	147	39%
State Registered	71	19%
Not Specified	14	4%



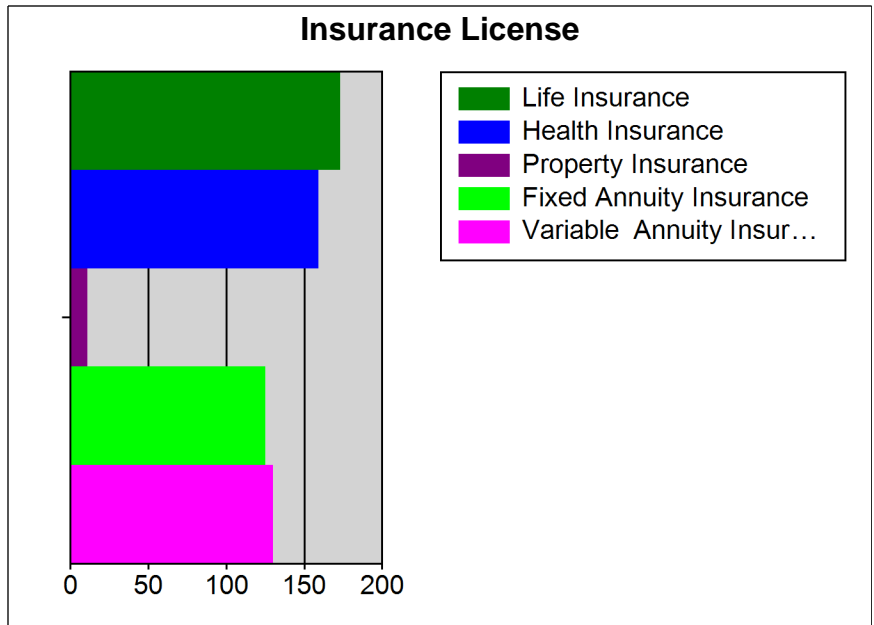
# Chapter Profile Report for Greater Kansas City - 21

Reporting out of 376 total members.

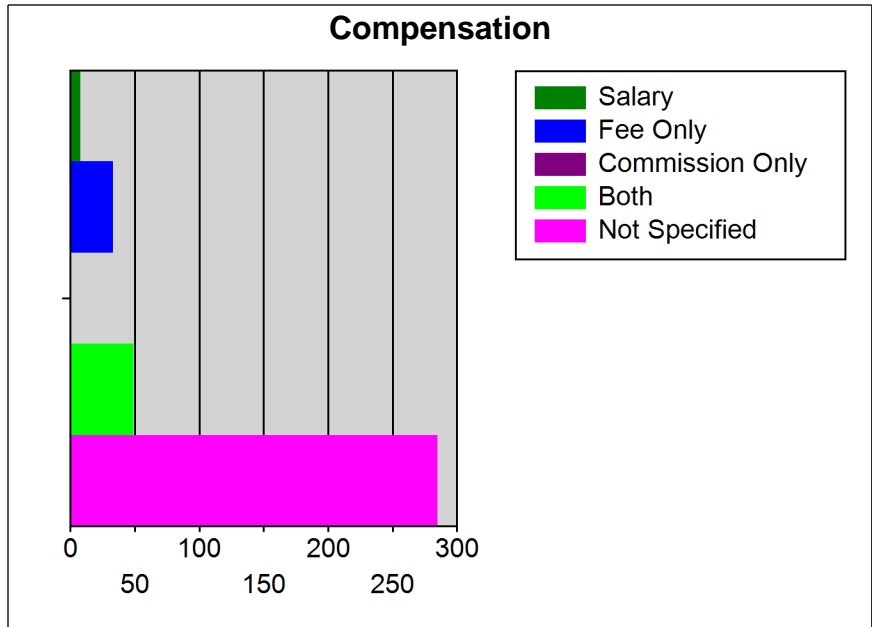
License Type	Total	Percent
Series 6	26	7%
Series 7	149	40%
Series 63	134	36%
Series 65	85	23%
Series 66	47	13%



Insurance License	Total	Percent
Life Insurance	173	46%
Health Insurance	159	42%
Property Insurance	11	3%
Fixed Annuity Insurance	125	33%
Variable Annuity Insurance	130	35%



Compensation	Total	Percent
Salary	8	2%
Fee Only	33	9%
Commission Only	1	0%
Both	49	13%
Not Specified	285	76%



Broker Dealer Affiliation	Total	Percent
Broker Dealer Affiliated	27	7%
Not Specified	349	93%

